



Leverage the Value of Your Brokerage Account
Through Securities-Based Lending





Smart, accessible borrowing options do exist for you, even in today's tough credit market.

Your carefully planned portfolio represents more than your wealth, it represents opportunity. With LoanAdvance[®], you can take advantage of the borrowing power provided by those investments to meet your financing needs.

LoanAdvance provides you access to a line-of-credit that can make life enhancements or a business expansion you thought were out of reach become a reality, or you can simply keep it on reserve when the need arises. The approval process is simple so you can quickly take advantage of the benefits of this flexible line-of-credit.

Let the Power of Your Portfolio Work for You

- Use for either business or personal needs
- Receive quick approval with no fees, points or closing costs
- Benefit from the flexibility of no preset monthly payments and no prepayment penalties

Enhance Your Current Borrowing Power

LoanAdvance provides you with the ability to pledge assets in both retail and separately managed accounts as collateral for your loan.

This convenient source of borrowing for your personal or business credit needs can help keep your investment strategy on track. You will continue to have the opportunity for capital appreciation and income—the reasons you may have invested in your securities in the first place.

Flexibility

With LoanAdvance, there is no need to adhere to a set payment schedule. You can customize your payment schedule as long as you maintain the required equity level in your brokerage account. You can also prepay your principal balance and close the line of credit anytime without penalty.

LoanAdvance also gives you the flexibility to borrow up to 70% of the market value of qualified equity, mutual fund and investment-grade corporate or municipal bond securities, as well as up to 90% of the market value for U.S. Treasury securities. Because the securities you own serve as collateral for LoanAdvance, interest rates remain competitive. Plus, there are no points, application fees, filing fees, termination fees or prepayment penalties. When planning your finances for the months ahead, remember that you can use this securities-based line-of-credit for most personal or business needs.

With LoanAdvance, you can pay off high interest rate loans or credit cards, in turn reducing your borrowing costs and increasing your overall cash flow. The balance transfer is as easy and convenient as writing a check from your LoanAdvance checkbook, allowing you to consolidate your debt and manage spending and borrowing on your terms.

Convenient Access to Cash

Access your LoanAdvance account via:

- Check request
- Federal funds wire transfer
- LoanAdvance checkbook

Explore the Opportunities

As an alternative to traditional lending programs, LoanAdvance allows investors to borrow against eligible securities for a wide-range of personal and business needs.

Real Estate

Make home improvements, purchase a vacation home or use the funds as a bridge loan to buy a new residence while selling your current property.

Debt Consolidation

Pay off high interest rate loans to reduce expenses and increase cash flow.

Grow Your Business

Take advantage of a new investment opportunity, use the line-of-credit for daily business expenses or to fund long-term business goals.

Life Stages

Be prepared for life's expenses, such as a wedding, a child's education or a medical need.

Leisure

Buy a new car, boat or plan a family vacation.

Investor Benefits

- Available for most personal or business borrowing needs
- Keep existing investment strategy on track
- Managed account assets can be leveraged

Meeting Your Needs

The following hypothetical situations illustrate how LoanAdvance can help meet a wide range of needs.

Situation: An investor wanted to purchase a new property but had not sold his current property.

Solution: Rather than selling appreciated personal stock, the investor funded the purchase of the new property using LoanAdvance until the initial property sold. Once it sold, the proceeds of the sale were used to pay back the loan.

Situation: An investor needed to fund private college tuition for her child, who was not a candidate for financial aid.

Solution: The investor opened a LoanAdvance account with the necessary funding required at the start of the school year. Upon receiving an annual bonus at a later date, the loan was paid off.

Situation: The investor wanted to reduce high interest credit card debt to lower monthly expenses.

Solution: The investor opened a LoanAdvance account and used the funds to pay off high-interest credit card balances, which helped lower monthly interest payments.

Risks and Restrictions

LoanAdvance may not be appropriate for all investors and the risks should be carefully evaluated.

If the market value of your portfolio depreciates, you may be required to deposit additional funds or marginable securities into your account. Failure to satisfy account maintenance requirements will result in restrictions on your account and liquidation of sufficient securities to bring your account to an acceptable level. It is important that you fully understand the risks involved with opening a LoanAdvance account, including:

- > Your financial organization or Pershing LLC (Pershing) can sell your securities or other assets in your account(s) without contacting you in an effort to meet maintenance requirements.
- > You may be required to repay the loan in full before you can move your account to another financial organization.
- > Your financial organization or Pershing can increase “house” maintenance requirements at any time and neither are required to provide you with advance written notice.
- > You are not entitled to choose which securities or other assets in your brokerage account(s) will be liquidated or sold to meet a call.
- > Your financial organization or Pershing may force the sale of securities or other assets in your account(s) in an effort to meet maintenance requirements.
- > You are not entitled to an extension of time on a call.
- > If your balance is paid down to zero, you will have to submit a new Federal Reserve Form T4 in order to re-establish the line-of-credit.
- > Your interest period begins on the 20th of each month and ends the 19th of the following month.
- > Pershing may share a portion of the interest you pay on the loan with your financial organization. Your advisor may also receive a portion of the interest from your financial organization.
- > Your written LoanAdvance Agreement with your financial organization or Pershing outlines certain important obligations by you. The LoanAdvance Agreement is a legally binding agreement, cannot be modified by conduct, and no failure on the part of your financial organization or Pershing at any time to enforce its rights under the LoanAdvance Agreement to the greatest extent permitted shall in any way be deemed to waive, modify or relax any of the rights granted to your financial organization or Pershing, including those rights vested in your financial organization or Pershing to deal with the collateral on all loans advanced to you.

LoanAdvance credit advances may be used for any lawful purpose other than to purchase, carry or trade securities, to meet margin calls relating to securities purchases, or for reducing or retiring indebtedness incurred to purchase, carry or trade securities. Interest charges accrue on a daily basis, are billed on a monthly basis, are variable and are not tax deductible. Your participation in LoanAdvance is subject to the terms of the Lending Agreement.

Keep in mind that LoanAdvance account minimums vary by state. In addition, LoanAdvance may not be available in certain foreign countries, as well as to residents of Nevada and Vermont. Residents of Mississippi, Rhode Island and Washington, D.C. are eligible for business loans only. Please contact your financial organization for details regarding these restrictions and account minimums.

Strategies for Managing Risk

The quality of the investments you choose should be evaluated carefully to help reduce the likelihood of a collateral call. Other risk management strategies you should consider include:

- Borrow less than the maximum allowable against your securities
- Diversify your portfolio by adding less volatile securities, such as Treasury securities, high-grade corporate bonds or blue-chip stocks, keeping in mind that asset allocation does not ensure a profit or guarantee against loss
- Monitor your portfolio carefully and regularly so that you can take appropriate steps to avoid a collateral call in the event of market volatility

How It Works

It's possible to reach your investment goals sooner with this convenient way to take advantage of the borrowing power in your accumulated assets.

Loan Term

As long as there is adequate collateral to support the loan, a LoanAdvance account can be maintained indefinitely. However, unpaid interest will increase your debit balance.

Approval Process

In most cases, approvals are granted within two to three business days.

Access

Funds may be accessed by requesting a wire transfer or check through your financial organization. You may also write checks using the LoanAdvance checkbook.

Your advisor can help you determine if LoanAdvance is suitable for you. Discuss:

- Your short- and long-term goals
- Your risk tolerance
- Your investment preferences

Getting Started

Take full advantage of your assets' borrowing power and apply for a LoanAdvance line-of-credit today.

Your advisor can help you get started. You will need to verify that you have sufficient marginable securities in your account, then complete and sign the following documents:

- > LoanAdvance Lending Agreement
- > Form T-4
- > Restricted/Control Stock Disclosure and Interest Rate Acknowledgement Form
- > LoanAdvance Checkwriting Application (if applicable)

To learn more about LoanAdvance, review the LoanAdvance Lending Agreement for additional details or contact your advisor.

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